

Investment Overview

Experienced investors and operators transforming entrepreneurial companies

A strong performance across all funds

BelHealth Investment Partners, based in New York, is a healthcare private equity firm focused on lower middle market companies. BelHealth has a unique combination of investing, executive management and entrepreneurial experience.

BelHealth acquires majority positions in entrepreneur-owned companies that it believes would benefit from its extensive operating and private equity investment expertise. The firm typically invests \$20-50 million per platform company across three healthcare segments: Services, Products and Distribution.

Collectively, the BelHealth Team, consisting of its investment professionals, Operating Partners and Advisory Board, has completed over 200 healthcare transactions, eclipsing several billion dollars in aggregate value.

Investment Focus

Healthcare focused, targeting the lower middle market

The criteria that mark a successful BelHealth investment

Investment Criteria

- \$20-50 million equity per investment
- Enterprise Value: \$20-100 million
- EBITDA: \$2-10 million
- Revenues: \$10-100 million

Investment Principals

- Recurring revenue model
- Diverse customer base
- Low regulatory oversight
- Modest technology risk

Healthcare Sectors

Services

- Payer Services
- Pharmacy Services
- Revenue Cycle Management
- Staffing

Products

- Generic Pharmaceuticals
- Durable Medical Equipment
- Low-Tech Medical Devices
- Dermatological Companies

Distribution

- Low-Tech Medical Devices
- Medical Supplies
- Prescription Repackaging
- Specialty Pharmacies

Our Investment Professionals

A skilled healthcare team working in partnership with owners and management

Paul Barrett, *Managing Director*, 347 308 7013 pbarrett@belhealth.com

Harold Blue, *Managing Partner*, 347 308 7012 hblue@belhealth.com

Dennis Drislane, *Managing Partner*, 949 200 6753 ddrislane@belhealth.com

Nathan Kronforst, *Managing Director*, 347 308 7020 nkronforst@belhealth.com

Jonathan Laifer, *Senior Associate*, 347 308 7019 jlaifer@belhealth.com

Scott Lee, *Managing Director*, 347 308 6163 slee@belhealth.com

Bryce Miller, *Associate*, 347 308 7024 bmiller@belhealth.com

Jonathan Spero, *Vice President*, 347 308 6064 jspero@belhealth.com

Inder Tallur, *Sr. Managing Director*, 347 308 7018 itallur@belhealth.com

Cameron Weiner, *BD Associate*, 347 291 8097 cweiner@belhealth.com

Rebecca Yu, *Vice President*, 347 291 8094 ryu@belhealth.com

