

Investment Overview

Experienced investors and operators transforming entrepreneurial companies

A strong performance across all funds

BelHealth Investment Partners, based in New York, is a healthcare private equity firm focused on lower middle market companies. BelHealth has a unique combination of investing, executive management and entrepreneurial experience.

BelHealth acquires majority positions in entrepreneur-owned companies that it believes would benefit from its extensive operating and private equity investment expertise. The firm typically invests \$20-50 million per platform company across three healthcare segments: Services, Products and Distribution.

Collectively, the BelHealth Team, consisting of its investment professionals, Operating Partners and Advisory Board, has completed over 100 healthcare transactions, comprising several billion dollars in aggregate value.

Investment Focus

Healthcare focused, targeting the lower middle market

The criteria that mark a successful BelHealth investment

Investment Criteria

- \$20-50 million equity per investment
- Enterprise Value: \$20-100 million
- EBITDA: \$2-10 million
- Revenues: \$10-100 million

Investment Principals

- Recurring revenue model
- Diverse customer base
- Low regulatory oversight
- Modest technology risk

Healthcare Sectors

Services

- Payer Services
- Physician Practice Management
- Revenue Cycle Management
- Hospice
- Behavioral Health
- Staffing

Products

- Generic Pharmaceuticals
- Durable Medical Equipment
- Life Science Reagents
- Low-Tech Medical Devices
- Dermatological Companies

Distribution

- Low-Tech Medical Devices
- Medical Supplies
- Prescription Repackaging

Our Investment Professionals

A skilled healthcare team working in partnership with owners and management

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